

Central Florida Partnership

FAIR SHARE FORMULA

Category	Revenues (Millions)	Fair Share
1	< 5	\$5,000
2	5 to 14	\$7,500
3	15 to 24	\$10,000
4	25 to 49	\$15,000
5	50 to 74	\$20,000
6	75 to 199	\$25,000
7	200 to 499	\$50,000
8	500 to 999	\$75,000
9	1B to 1.9B	\$100,000
10	2B to 3.9B	\$200,000
11	4B >	\$300,000

Determination of Fair Share Category

Companies/Corporations

1. Organization's Annual Revenue
2. Apply General Modifiers

Banks:

1. Based on Deposits held inside the Orlando MSA Market
2. Apply General Modifiers

Law Firms:

1. # of attorneys the firm has in the region x 250 =
2. Round up to the nearest normal pledge category
3. Apply General Modifiers

Accounting Firms:

1. # of CPA's the firm has in the region x 210 =
2. Round up to the nearest normal pledge category
3. Apply General Modifiers

General Modifiers

1. Regional Dependence:

High to Moderate Dependence	Base not altered
Minimal Dependence	Base decreased by 1 Categories
VERY Low Dependence	Base decreased by 2 Categories
2. Decision Making Authority not in the region: Base decreased by 1 Category
3. Scope of Operation is International and/or National: Base decreased by 1 Category

Special Modifiers

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|--------------------------|------------------------------|
| Universities: | Base decreased by 1 Category |
| Non-Profit Institutions: | Base decreased by 1 Category |

Public Sector Institutions:

Base decreased by 2 Categories