fair share formula

<table>
<thead>
<tr>
<th>REVENUES (MILLIONS)</th>
<th>FAIR SHARE</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;5</td>
<td>$5,000</td>
</tr>
<tr>
<td>5 to 14</td>
<td>$7,500</td>
</tr>
<tr>
<td>15 to 24</td>
<td>$10,000</td>
</tr>
<tr>
<td>25 to 49</td>
<td>$15,000</td>
</tr>
<tr>
<td>50 to 74</td>
<td>$20,000</td>
</tr>
<tr>
<td>75 to 199</td>
<td>$25,000</td>
</tr>
<tr>
<td>200 to 499</td>
<td>$50,000</td>
</tr>
<tr>
<td>500 to 999</td>
<td>$75,000</td>
</tr>
<tr>
<td>1B to 1.9B</td>
<td>$100,000</td>
</tr>
<tr>
<td>2B to 3.9B</td>
<td>$200,000</td>
</tr>
<tr>
<td>$4B&gt;</td>
<td>$300,000</td>
</tr>
</tbody>
</table>

DETERMINATION OF FAIR SHARE CATEGORY

COMPANIES/CORPORATIONS
Organization’s Annual Revenue
Apply General Modifiers

BANKS
Based on Deposits held inside the Orlando MSA Market
Apply General Modifiers

LAW FIRMS
# of attorneys the firm has in the region x 250 =
Round up to the nearest normal pledge category
Apply General Modifiers

ACCOUNTING FIRMS
# of CPA’s the firm has in the region x 210 =
Round up to the nearest normal pledge category
Apply General Modifiers

GENERAL MODIFIERS

REGIONAL DEPENDENCE:
High to Moderate Dependence
Minimal Dependence
VERY Low Dependence
Base not altered
Base decreased by 1 Category
Base decreased by 2 Categories

DECISION MAKING AUTHORITY NOT IN REGION:
Base decreased by 1 Category

SCOPE OF OPERATION IS INTERNATIONAL AND/OR NATIONAL:
Base decreased by 1 Category

SPECIAL MODIFIERS
Universities:
Non-Profit Institutions:
Public Sector Institutions:
Base decreased by 1 Category
Base decreased by 1 Category
Base decreased by 2 Categories